JUMPSTART
OPERATING SERVICES, LLC

A TWO-MINUTE OPERATING SYSTEM SELF-EXAM

13 Signs Your Business Has Outgrown Its Operating System

Think about the last 90 days. Mark the response that best reflects what is happening now.

The first 12 reveal what is happening inside the business. The thirteenth reveals what it may be taking from you.

1

Different locations do the same work differently.

Local habits are replacing one dependable operating standard.

☐ Rarely ☐ Sometimes ☐ Often

2

Too much important knowledge lives in people's heads.

When a key person is unavailable, work slows down or stops.

☐ Rarely ☐ Sometimes ☐ Often

3

The manual exists, but people do not rely on it.

It may be outdated, difficult to navigate, or disconnected from daily work.

☐ Rarely ☐ Sometimes ☐ Often

4

Training and operating documents do not agree.

Employees are forced to decide which version to trust.

☐ Rarely ☐ Sometimes ☐ Often

5

The same questions keep coming back to the home office.

Support time is being used to fill recurring system gaps.

☐ Rarely ☐ Sometimes ☐ Often

6

Managers solve too many problems by improvising.

Results depend more on individual judgment than established standards.

☐ Rarely ☐ Sometimes ☐ Often

7

New employees learn different versions of the same job.

Performance depends on who trained them rather than what the business requires.

☐ Rarely ☐ Sometimes ☐ Often

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THE GENTLE PAIN FUNNEL

What is the strain beginning to cost?

Do not look only at the number of boxes you marked. Notice where the business is creating dependence, risk, or personal cost.

8 **Updates create more versions instead of one source of truth.**
Old files remain in circulation, and nobody is completely sure which version controls.

☐ Rarely ☐ Sometimes ☐ Often

9 **Every new location increases the support burden.**
Growth creates more questions, exceptions, and emergencies instead of greater independence.

☐ Rarely ☐ Sometimes ☐ Often

10 **The customer experience changes by location, manager, or shift.**
Your brand promise depends too heavily on who happens to be working.

☐ Rarely ☐ Sometimes ☐ Often

11 **Accountability is difficult because expectations are unclear.**
It is hard to correct performance when the required standard is not documented or measurable.

☐ Rarely ☐ Sometimes ☐ Often

12 **You know something needs fixing, but you do not know where to begin.**
A complete rewrite feels expensive, yet continuing with the current system feels risky.

☐ Rarely ☐ Sometimes ☐ Often

13 **The business is taking more from your life than it should.**
The workarounds, repeated questions, avoidable emergencies, and dependence on you may be costing you health, energy, family time, a real vacation, or something else that makes life worthwhile.

☐ Rarely ☐ Sometimes ☐ Often

IF THE BUSINESS CONTINUES OPERATING THIS WAY FOR ANOTHER YEAR, WHAT COULD IT COST YOU OUTSIDE THE BUSINESS?

_____

_____

Several signs made you pause?
Request the full ORR brochure and illustrative sample.

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